

Small Business Programs Office - Newsletter January 2016 - Vol. 2

OUR MISSION:

The JPL Small Business Programs Office (SBPO) is working to:

- Promote the use of small businesses.
- Encourage and facilitate relationships with internal and external customers (i.e. large businesses).
- Support exchange of ideas, methods and practices with small and large businesses as well as government agencies (i.e., NASA, SBA)
- Develop internal processes and procedures that support contractual requirements and government regulations and directives.

JPL/NASA/CITY OF PASADENA SERVICE DISABLED VETERAN OWNED SMALL BUSINESS (SDVOSB) INDUSTRY DAY - MARCH 1, 2016



[CLICK HERE TO REGISTER](#)

JPL/NASA and the City of Pasadena are working together for the first time to present the Service Disabled Veteran Owned Small Business (SDVOSB) Industry Day on March 1,

2016. Although the event is highlighting SDVOSB companies, all business sizes are welcome. Below is a list of confirmed exhibitors for the event.

Government Agencies/Support

- American Indian Chamber Education Fund
- PTAC
- Cal Tech
- City of Pasadena
- Department of Rehabilitation
- GSA
- iBank
- DiversityComm.net
- John Muir High School
- The Jonas Project
- Lancaster EDD
- NASA Centers
- NASA SEWP
- Naval Air Warfare Center, Weapons Division
- New Directions
- Pasadena Chamber of Commerce
- SBA and Lenders

Large Businesses

- Aerojet Rocketdyne
- The Aerospace Corporation
- EMCOR
- Harris Corporation
- JPL- Acquisitions and Technical
- JPL/SBIR
- Lockheed Martin
- Mantech
- Northrup Grumman
- Orbital ATK
- Parsons
- Raytheon
- Rudolph and Sletten, Inc.
- Space X
- Southwest Research Institute
- Swinerton Builders
- Teledyne
- United Launch Alliance
- Vencore Services and Solutions

Small Businesses

- Aerofied
- BeaconGov
- Boston Private

- Cacejen Vacuum
- CSI Fullmer
- CyberVerse
- Karagozian & Case, Inc.
- Leda Corporation
- MAKEIT, Inc.
- NuGogo
- RSO to Go
- Small Business Council
- Swag Promo

Service Disabled Veteran Owned Small Business and Veteran Owned Small Business

- American Plaque Company
- Bayfish Creative
- Better Direct
- Cadence Resource Group
- engage IST
- FM ESD Flooring Solutions
- Grauling Research Inc.
- Gryphon Sentry Systems
- PTB Sales
- Qual-E-Trade LLC
- RHCE Inc
- Saalex
- Scott Group
- Servexo Protective Services
- Sigma Consulting Group LLC
- Vigilant
- Vstar Systems
- West Point Contractors, Inc.



**LOCKHEED MARTIN
BY INVITATION ONLY:**

**SUPPLIER INFORMATION SESSION FOLLOWING
MARCH 1, 2016 INDUSTRY DAY EVENT**

Supplier Information Session to be held **March 1st** from 1:30 PM to 5:00 PM in Pasadena, California.

Lockheed Martin Corporation's Supplier Information Session is a two way forum offering suppliers the opportunity to learn about Lockheed Martin Corporation businesses and for the corporation to learn about potential new suppliers. Attendance will give your company exposure to engineering, technologies, manufacturing and purchasing initiatives within Lockheed Martin. This session will include an overview of the five business areas within Lockheed Martin as well as current programs with a focus on other aircraft parts and engineering services. Conference participants will have an opportunity to meet with representatives from each business area.

This information session is not a contracting meeting and is by invitation only.

JPL Small Business Programs Office Partners with DiversityComm.Net

DiversityComm

Proud Publishers of

Black & Journal HISPANIC WOMANS U.S. VETERANS STEAM DIVERSE ability

The JPL Small Business Programs Office (SBPO) and DiversityComm.Net are partnering to broaden our reach to the small business community on opportunities with JPL. Visit them at www.diversitycomm.net or email them at events@diversitycomm.net for additional information.

SMALL BUSINESS SPOTLIGHT OF THE MONTH:



BeaconGov (www.beacongov.com) is 10 year old proven ISOcertified and Minority Women Owned Company (EDWOSB). BeaconGov provides Science and Technology solutions to NASA including instrument design, fabrication, engineering and launch applications for some of the most complex launches including MAVEN, MOMA, InFOCuS Balloon and LADEE missions.

They have significant experience at other centers including Goddard and Kennedy. BeaconGov is also a partner with ManTech International, as a Protégée and partner in a Small Business Joint Venture (BeaTech Partners, LLC)

One of the key areas that brings value to JPL is in the field of instrument design, 3D printing, Test and Integration including Environmental testing, Electrical and Mechanical spacecraft integration, and Nuclear Radiation Detection Electronics and Instruments for Gamma rays, X-ray and High Energy Astrophysics experiments. Their multi-discipline team of scientists, engineers and technicians provide advanced technology solutions to the in this area.

Their core competencies include:

Science and Technology Engineering

- Missions and Operations Support
- Engineering Services
- Instrument Design and Fabrication Support
- Adaptive Manufacturing and 3D Printing

BeaconGov was the key partner for NASA Goddard Space Flight Center in System Engineering, supporting the InFOCuS Balloon Project Launches in areas such as Software Development, Instrument Design and Development and Adaptive Manufacturing and 3D Printing

They also supported the Mars Program Support – MOMA & MAVEN in key areas of Mechanical and Instrument Design and coordination with European Space Agency (ESA).

BeaconGov has received outstanding CPARS ratings from their our federal clients. In addition, major outstanding awards include:

- Exceptional Achievement Award by Director, Goddard Space Center for Engineering Support to the first mission to Mars (MAVEN)
- Certificate of Appreciation Award for outstanding work on the Lunar Atmosphere and Dust Environment Explorer (LADEE) project

Contact Information:

Peter R. Ramsaroop, MBA, Ph.D., USAF Retired.

Cell: (202) 907-8080

peter.ramsaroop@beacongov.com

PRODUCT DEMONSTRATION BY THERMOCOAX January 6, 2016



Thermocoax, a small business located in Alpharetta, GA, hosted a product demonstration to members of the JPL *Spacecraft Thermal Engineering* group. The company is a global provider of high quality mineral insulated cables and specializes in thermal measurement and thermal generation products such as: Thermocouples, Heating Elements, Signal Transition, Isopad, lower temperature heating solutions (heated tapes, jackets/sleeves, hoses and drums) and Capacitive Sensors. Thermocoax's products and services have applications for Aerospace, Defense, and Space.

Lead by Ramon Urena, Thermocoax Sales Engineer, the demonstration provided an in-depth review of the company's unique manufacturing and design capabilities, product quality testing procedures, life cycle of heating elements, and product samples. The presentation prompted discussions on the needs of JPL engineers, particularly for low temperature components suitable for a space environment. Sean Reilly, an engineer in the JPL *Spacecraft and Thermal Engineering* group, stated, "[The presentation] was useful to talk through specific problems and what [Thermocoax] might be able to do to fix them." Thermocoax's product demonstration aided their growing visibility among JPL end-users as the company had recently established communications with the *Propulsion, Thermal and Material System* group and the *Materials Engineering, Test and Evaluation* group regarding current project requirements, challenges and potential solutions.

With successful past performance on projects for both U.S. and European organizations and agencies, Thermocoax looks forward to building its relationship with NASA Centers and hopes to be a provider of choice for future mission requirements.

For more information on Thermocoax, please visit www.thermocoax.com.

If you have a product/service that you would like to demonstrate at JPL, please email us at smallbusiness.programsoffice@jpl.nasa.gov

PROCUREMENT NEWS

FACILITIES MAINTENANCE AND OPERATIONS RECOMPETE

The JPL Facilities and Maintenance & Operations (M&O) Support Services is being re-competed with an award anticipated in April 2017. Tentative Schedule:

Issue Request for Information - January 2016
Pre-proposal Conference/Site Survey - February 2016
Issue Request for Qualifications - April 2016
Issue Request for Proposal - May 2016
Proposal Due Date - July 2016
Fact Finding/Orals - September/October 2016
Final Source Selection - February 2017
Subcontract Award/Transition Period - April 2017
End of Transition Period - September 2017

Summary of Scope:

The subcontractor shall maintain and operate over 200 buildings and trailers and more than 170 acres on campus via the following services:

- Buildings and Structures Maintenance and Repair
- Heating, Ventilation, Air Conditioning
- Electrical Power Generation and Distribution Systems
- Building 230-Space Flight Operations Facility
- Grounds Maintenance and Repair
- Janitorial Services
- Pest Control
- Energy and Water Conservation
- Disaster and Potential Disaster Response
- Energy Management System
- Power Control Console System Configuration Control

MISSION ASSURANCESUPPORT SERVICES (MASS)

- Request for Proposal Released: November 17, 2015
- Part 1 RFP - due December 4, 2015
- Part 2 and 3 Selection Notification - January 4, 2016
- Bidders Conference: January 12, 2016
- Part 2 and 3 of RFP (if selected) - due February 1, 2016
- Execution ofSubcontract: Early March 2016

- Current Contract Ends - March 31, 2016
 - Go Live - April 1, 2016
-

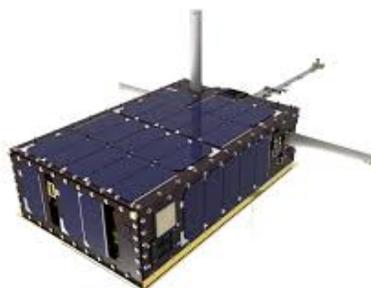
DESKTOP INSTITUTIONAL COMPUTING ENVIRONMENT (DICE)

- RFI to Industry - September 2015
 - Comments from Industry - October 2015 (and continuing)
 - Benchmarking and State-of-the-Industry Interviews
November 2015 – February 2016
 - Draft RFP Available - May 2016
 - RFP Released - September 2016
 - Proposals Due - Mid-December 2016
 - Source Selection - May 2017
 - Contract Signed - July 2017
 - Transition Period - August – December 2017
 - New Contract Operational - December 2017
-

CUBESAT DEVELOPMENT - 3U & 6U

RFI Released September 2015

Revision to RFI - Issued 23-Dec-2015



UPCOMING OUTREACH EVENTS

MARCH 2016

01-ServiceDisabled Veteran Owned Business Industry Day – Pasadena, CA

08-NASAIndustry Forum (NIF) – Washington, DC

29-JPLSmall Business Industry Awards (SBIA)

APRIL 2016

18-19-HBCUSymposium-JPL

MAY 2016

03-GlennResearch Center (GRC) Women-OwnedSmall Business Industry Day–
Cleveland, OH

06-CELEBRATING NATIONAL SMALL BUSINESS WEEK ON THE MALL AT JPL

10-SupplierFair/Science Forum-JPL

24-26-SpaceTech Expo – Pasadena, CA

AUGUST 2016

11-GoddardSpace Flight Center (GSFC) HUBZone Industry Day –Greenbelt, MD

23-24-NavalGold Coast – San Diego, CA

JPL Small Business Council

CHAIR - Jay Chhugani, SBAR - jay.chhugani@sbar.com

VICE-CHAIR - Robert Yarber, Zin-Technologies - ryarber@zin-tech.com

SECRETARY - Jackie Rybacki, Sierra Lobo - jrybacki@sierralobo.com

Please feel free to contact the Chair with issues or concerns and the JPL SBPO and SBC will work together to address them.

JPL Large Business Council

CHAIR - Sharon Bethel, Exelis/Harris - sharon.bethel@jpl.nasa.gov

VICE-CHAIR - Sey Ghamari, Raytheon - sey@raytheon.com

SECRETARY-Rick Cortina, Pyro-Comm Systems - pcsircortina@gmail.com

Please feel free to contact the Chair with issues or concerns to help the JPL SBPO and the LBC to work together.

Contact us at: smallbusiness.programsoffice@jpl.nasa.gov
